



Date: 1/16/2024
 Salesperson: Moe Mehdi
 Manager: James Gardell

FOR INTERNAL USE ONLY

CUSTOMER **William Parker** Home Phone : _____
 Address : **567 cedar creek rd LUVERNE, AL 36049CRENSHAW** Work Phone : _____
 E-Mail : **sp@snapmail.me** Cell Phone : **(334) 482-4248**

VEHICLE
 Stock # : **CCJ240033** New / Used : **New** VIN : **1C6SRFHT5RN111652** Mileage: **8**
 Vehicle : **2024 RAM 1500** Color : **Granite Crystal**
 Type : **Limited 4x4 Crew Cab 144.5 in. WBDT6M98**

TRADE IN
 Payoff : _____ VIN : **1FTFW1E83PFA60861** Mileage: **8,832**
 Vehicle : **2023 Ford F-150** Color : _____
 Type : _____

MSRP/Sale Price	76,235.00
Discount	8,453.00
Sales Price Sub-Total	67,782.00
Trade Allowance	62,000.00
Trade Difference	5,782.00
Tax	317.56
Tag and Title Fees	408.50
Predelivery Service Charge*	799.00
Rebate	4,500.00
Cash Deposit	.00
Balance Forward	2,807.06

Customer Approval: _____ Management Approval: _____
 "Terms and Conditions subject to credit approval. For Information Only. This is not an offer or contract for sale."

Valuing your trade

By trading in your car, and receiving a trade-in value of \$62,000.00, you receive a tax savings based on your trade-in amount. So this would be the same as if you were to sell your car for a cash value of \$64,945.00.

Actual Value	\$	62,000.00
Tax Savings	\$	2,945.00
Relative Allowance	\$	64,945.00